#### **BUSINESS CARD MARY KAY**

BUSINESS CARD MARY KAY IS AN ESSENTIAL TOOL FOR EVERY MARY KAY CONSULTANT LOOKING TO ESTABLISH A PROFESSIONAL PRESENCE IN THE BEAUTY INDUSTRY. A WELL-DESIGNED BUSINESS CARD NOT ONLY PROVIDES CONTACT INFORMATION BUT ALSO SERVES AS A FIRST IMPRESSION OF YOUR BRAND. THIS ARTICLE WILL DELVE INTO THE IMPORTANCE OF BUSINESS CARDS FOR MARY KAY CONSULTANTS, HOW TO DESIGN ONE THAT CAPTURES THE ESSENCE OF YOUR BUSINESS, AND TIPS ON EFFECTIVELY USING THEM TO ENHANCE YOUR MARKETING EFFORTS. ADDITIONALLY, WE WILL EXPLORE VARIOUS ELEMENTS THAT MAKE A BUSINESS CARD EFFECTIVE AND THE BENEFITS OF USING HIGH-QUALITY MATERIALS.

FOLLOWING THIS, YOU WILL FIND A COMPREHENSIVE TABLE OF CONTENTS THAT OUTLINES THE KEY TOPICS WE WILL COVER IN DETAIL.

- Understanding the Importance of Business Cards
- KEY ELEMENTS OF A MARY KAY BUSINESS CARD
- DESIGN TIPS FOR YOUR BUSINESS CARD
- How to Use Your Business Cards Effectively
- BENEFITS OF HIGH-QUALITY BUSINESS CARDS
- Conclusion

## UNDERSTANDING THE IMPORTANCE OF BUSINESS CARDS

BUSINESS CARDS ARE A CORNERSTONE OF NETWORKING IN THE MARY KAY BUSINESS MODEL. THEY PROVIDE A TANGIBLE WAY TO SHARE YOUR CONTACT INFORMATION AND PROMOTE YOUR BRAND. UNLIKE DIGITAL COMMUNICATION, A PHYSICAL CARD CAN CREATE A LASTING IMPRESSION THAT POTENTIAL CLIENTS CAN HOLD ONTO.

In the world of direct sales, personal interaction is crucial. Business cards help facilitate this by allowing consultants to easily introduce themselves to potential customers during events, parties, or casual encounters. A well-crafted card can lead to new opportunities and referrals, making it an invaluable marketing tool.

#### BUILDING BRAND RECOGNITION

EVERY MARY KAY CONSULTANT IS A REPRESENTATIVE OF THE BRAND, AND A BUSINESS CARD PLAYS A SIGNIFICANT ROLE IN BUILDING BRAND RECOGNITION. BY INCORPORATING BRAND COLORS, LOGOS, AND IMAGERY ASSOCIATED WITH MARY KAY, CONSULTANTS CAN CREATE A COHESIVE BRAND IDENTITY. THIS CONSISTENCY HELPS POTENTIAL CLIENTS REMEMBER YOU AND ASSOCIATE YOUR SERVICES WITH THE REPUTABLE MARY KAY BRAND.

#### NETWORKING OPPORTUNITIES

NETWORKING IS A FUNDAMENTAL ASPECT OF GROWING A MARY KAY BUSINESS. BUSINESS CARDS CAN BE DISTRIBUTED AT VARIOUS EVENTS, SUCH AS BEAUTY FAIRS, NETWORKING EVENTS, AND SOCIAL GATHERINGS. THEY SERVE AS A SIMPLE YET EFFECTIVE WAY TO CONNECT WITH OTHERS, ALLOWING YOU TO FOLLOW UP LATER AND BUILD RELATIONSHIPS THAT CAN LEAD

### KEY ELEMENTS OF A MARY KAY BUSINESS CARD

When designing a business card, it is crucial to include specific elements that convey professionalism and essential information. A well-structured card should be both visually appealing and functional. Here are some key elements to consider:

- NAME AND TITLE: CLEARLY DISPLAY YOUR NAME AND TITLE AS A MARY KAY CONSULTANT TO ESTABLISH YOUR IDENTITY.
- CONTACT INFORMATION: INCLUDE YOUR PHONE NUMBER, EMAIL ADDRESS, AND WEBSITE TO MAKE IT EASY FOR CLIENTS TO REACH YOU.
- BRANDING ELEMENTS: USE THE MARY KAY LOGO AND COLORS TO MAINTAIN BRAND CONSISTENCY.
- Social Media Links: If applicable, include links to your social media profiles where clients can learn more about your products and services.
- TAGLINE OR MOTTO: A CATCHY TAGLINE CAN HELP CONVEY YOUR BUSINESS PHILOSOPHY OR UNIQUE SELLING PROPOSITION.

### DESIGN TIPS FOR YOUR BUSINESS CARD

THE DESIGN OF YOUR BUSINESS CARD CAN SIGNIFICANTLY IMPACT HOW IT IS PERCEIVED. A WELL-DESIGNED CARD SHOULD REFLECT YOUR PERSONALITY AND THE ESSENCE OF YOUR MARY KAY BUSINESS. HERE ARE SOME TIPS TO CREATE AN EFFECTIVE DESIGN:

#### CHOOSE THE RIGHT LAYOUT

OPT FOR A LAYOUT THAT IS CLEAN AND EASY TO READ. A CLUTTERED CARD CAN BE OVERWHELMING AND MAY DETER POTENTIAL CLIENTS. ENSURE THAT THERE IS ENOUGH WHITE SPACE TO ALLOW KEY INFORMATION TO STAND OUT.

#### SELECT APPROPRIATE COLORS AND FONTS

COLORS PLAY A VITAL ROLE IN BRANDING. USE THE SIGNATURE MARY KAY COLORS, SUCH AS PINK, TO RESONATE WITH THE BRAND'S IMAGE. ADDITIONALLY, CHOOSE FONTS THAT ARE CLEAR AND PROFESSIONAL. AVOID OVERLY DECORATIVE FONTS THAT MAY HINDER READABILITY.

# UTILIZE HIGH-QUALITY IMAGES

IF YOU CHOOSE TO INCLUDE IMAGES OR GRAPHICS, ENSURE THEY ARE OF HIGH QUALITY. BLURRY OR PIXELATED IMAGES CAN DETRACT FROM YOUR PROFESSIONALISM. CONSIDER USING IMAGERY THAT REFLECTS BEAUTY AND CONFIDENCE, ALIGNING WITH

### HOW TO USE YOUR BUSINESS CARDS EFFECTIVELY

HAVING A BUSINESS CARD IS ONLY THE FIRST STEP; KNOWING HOW TO USE IT EFFECTIVELY IS CRUCIAL FOR MAXIMIZING ITS POTENTIAL. HERE ARE SOME STRATEGIES TO CONSIDER:

#### DISTRIBUTE CARDS STRATEGICALLY

BE INTENTIONAL ABOUT WHERE AND WHEN YOU DISTRIBUTE YOUR BUSINESS CARDS. HAND THEM OUT DURING NETWORKING EVENTS, BEAUTY EXPOS, OR EVEN CASUAL ENCOUNTERS WHERE POTENTIAL CLIENTS MAY BE PRESENT. THE GOAL IS TO CREATE A CONNECTION THAT CAN LEAD TO FURTHER ENGAGEMENT.

#### FOLLOW UP

After handing out your business card, consider following up with a personalized message or email. This reinforces the connection and keeps you top-of-mind for potential clients. A quick note referencing your meeting can go a long way in establishing rapport.

#### INCLUDE IN MARKETING MATERIALS

Incorporate your business cards into your marketing materials. For example, include them with product samples or promotional packages. This ensures that potential clients have your contact information readily available when they are interested in your products or services.

# BENEFITS OF HIGH-QUALITY BUSINESS CARDS

INVESTING IN HIGH-QUALITY BUSINESS CARDS CAN YIELD SIGNIFICANT BENEFITS FOR MARY KAY CONSULTANTS. HERE ARE A FEW REASONS TO PRIORITIZE QUALITY:

- **PROFESSIONALISM:** HIGH-QUALITY CARDS REFLECT A PROFESSIONAL IMAGE, WHICH CAN INSTILL CONFIDENCE IN POTENTIAL CLIENTS.
- **DURABILITY:** CARDS MADE FROM THICKER STOCK OR SPECIALTY MATERIALS ARE LESS LIKELY TO BEND OR WEAR OUT, ENSURING THEY REMAIN IN GOOD CONDITION LONGER.
- IMPRESSION: A WELL-CRAFTED CARD LEAVES A LASTING IMPRESSION, INCREASING THE LIKELIHOOD THAT CLIENTS WILL REACH OUT FOR YOUR SERVICES.
- BRAND INTEGRITY: QUALITY CARDS ALIGN WITH THE MARY KAY BRAND'S VALUES OF EXCELLENCE AND BEAUTY.

### CONCLUSION

In the competitive world of Mary Kay, having a well-designed business card is essential to standing out. By understanding the importance of business cards, incorporating key elements, and utilizing effective design strategies, consultants can create impactful cards that enhance their professional image. Furthermore, by distributing these cards strategically and following up with potential clients, consultants can leverage their cards as powerful marketing tools. Investing in high-quality materials ensures that your card not only looks professional but also effectively represents the Mary Kay brand. Ultimately, a thoughtful approach to business cards can significantly contribute to the growth and success of a Mary Kay business.

### Q: WHAT INFORMATION SHOULD I INCLUDE ON MY MARY KAY BUSINESS CARD?

A: YOUR MARY KAY BUSINESS CARD SHOULD INCLUDE YOUR NAME, TITLE, CONTACT INFORMATION (PHONE NUMBER AND EMAIL), WEBSITE, SOCIAL MEDIA LINKS, AND ANY BRANDING ELEMENTS LIKE THE MARY KAY LOGO.

### Q: HOW CAN I MAKE MY MARY KAY BUSINESS CARD STAND OUT?

A: To make your business card stand out, use a clean layout, incorporate the brand colors and logo, choose professional fonts, and consider using high-quality images that reflect the beauty industry.

### Q: ARE THERE SPECIFIC DESIGN TEMPLATES FOR MARY KAY BUSINESS CARDS?

A: While there are no official templates, many graphic design platforms offer customizable templates that can be tailored to fit the Mary Kay brand aesthetic.

## Q: HOW MANY BUSINESS CARDS SHOULD | ORDER?

A: It is advisable to order a sufficient quantity to meet your networking demands, typically starting with at least 100 cards to ensure you have enough for events and meetings.

## Q: CAN I USE DIGITAL BUSINESS CARDS AS A MARY KAY CONSULTANT?

A: YES, DIGITAL BUSINESS CARDS CAN BE EFFECTIVE, ESPECIALLY FOR ONLINE NETWORKING. HOWEVER, TRADITIONAL PHYSICAL CARDS REMAIN VALUABLE FOR IN-PERSON INTERACTIONS.

## Q: WHAT IS THE BEST WAY TO FOLLOW UP AFTER GIVING OUT MY BUSINESS CARD?

A: A GOOD WAY TO FOLLOW UP IS TO SEND A PERSONALIZED EMAIL OR MESSAGE REFERENCING YOUR MEETING AND EXPRESSING YOUR APPRECIATION FOR THEIR TIME. THIS HELPS ESTABLISH A CONNECTION AND KEEPS YOU IN THEIR MIND.

### Q: HOW OFTEN SHOULD I UPDATE MY BUSINESS CARDS?

A: UPDATE YOUR BUSINESS CARDS WHENEVER THERE ARE SIGNIFICANT CHANGES TO YOUR CONTACT INFORMATION, BRANDING, OR SERVICES OFFERED TO ENSURE ACCURACY AND RELEVANCE.

# Q: WHAT MATERIALS ARE BEST FOR PRINTING BUSINESS CARDS?

A: HIGH-QUALITY CARDSTOCK OR SPECIALTY MATERIALS SUCH AS TEXTURED OR GLOSSY FINISHES ARE RECOMMENDED FOR PRINTING BUSINESS CARDS, AS THEY PROVIDE DURABILITY AND A PROFESSIONAL APPEARANCE.

### Q: IS IT WORTH INVESTING IN PREMIUM BUSINESS CARDS FOR MY MARY KAY BUSINESS?

A: YES, INVESTING IN PREMIUM BUSINESS CARDS IS WORTHWHILE AS THEY CAN ENHANCE YOUR PROFESSIONAL IMAGE, LEAVE A LASTING IMPRESSION, AND REFLECT THE QUALITY ASSOCIATED WITH THE MARY KAY BRAND.

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**business card mary kay: Fatal Error** Mark Morris, Paul Janczewski, 2003-01-01 The shocking true story--featured on Dateline and Inside Edition--of Michigan housewife Sharee Miller, a pathological liar, schemer, and sociopath who manipulated a man she met in an Internet chat room into murdering her innocent husband. of photos. Original.

business card mary kay: The Book of Lalo Lalo Dominguez, 2009-09 What drove me to write my story originally, was to leave for my children and grandchildren so that they may know me and their roots. Everyone has a story to tell, but this is our story. The why we are here, the struggles we have gone through, the adventures, the comedy, the tragedies and how we have faired in the end. The making of new Americans. But in the process, I realized how many learning experiences I had to go through. How difficult the school of hard knocks is. If I can help my children and grandchildren avoid making the same mistakes I made, maybe I can help others as well. I am sure there is a little bit for everyone to enjoy. I went from not speaking English to mastering it. I went from an angry young child to an adult still working on it. From pride to forgiveness. And from redemption to atonement. No one is all good, just like no one is all bad. No one is always right, just like no one is always wrong. The different stages in our lives takes us through different roads, paths and alleys. We go through a preview of whats out there waiting for us. Like Dantes Inferno, where Virgil walks him through all the different hells and heavens. We make good choices some times. Other times, we make wrong choices. In the end, hopefully it balances out.

business card mary kay: The Mary Kay Andrews Collection Mary Kay Andrews, 2014-11-18 Available for the first time in this stunning electronic edition, THE MARY KAY ANDREWS COLLECTION is sure to delight the blockbuster bestselling author's legions of fans. Includes: SUMMER RENTAL Ellis, Julia, and Dorie. Friends since Catholic grade school, they now find themselves, in their mid-thirties, at the crossroads of life and love. A month in North Carolina's Outer Banks is just what each of them needs. Ty Bazemore is their landlord. After an inauspicious first meeting with Ellis, the two find themselves disturbingly attracted to one another, even as Ty is about to lose everything he's ever cared about. Maryn Shackleford is a stranger on the run who needs just a few things: no questions, a good hiding place, and a new identity. SPRING FEVER Annajane Hudgens truly believes she is over her ex-husband, Mason Bayless. They've been divorced for four years, she's engaged to a new, terrific guy, and she's ready to leave the small town where she and Mason had so much history. She is so over Mason that she has absolutely no problem attending his wedding to the beautiful, intelligent, delightful Celia. But when fate intervenes and the wedding is called to a halt as the bride is literally walking down the aisle, Annajane begins to realize that maybe she's been given a second chance. Maybe everything happens for a reason. And maybe, just maybe, she wants Mason back. LADIES' NIGHT Grace Stanton's life as a rising media star and beloved lifestyle blogger takes a surprising turn when she catches her husband cheating and torpedoes his pricey sports car straight into the family swimming pool. Grace suddenly finds herself

locked out of her palatial home, checking account, and even the blog she has worked so hard to develop in her signature style. Moving in with her widowed mother, who owns and lives above a rundown beach bar called The Sandbox, is less than ideal. So is attending court-mandated weekly divorce recovery therapy sessions with three other women and one man for whom betrayal seems to be the only commonality. When their divorce coach starts to act suspiciously, they decide to start having their own Wednesday Ladies' Night sessions at The Sandbox, and the unanticipated bonds that develop lead the members of the group to try and find closure in ways they never imagined.

business card mary kay: Between the Sheets Molly O'Keefe, 2014-07-29 NAMED ONE OF THE BEST BOOKS OF THE YEAR BY RT BOOK REVIEWS Sure to thrill readers of Susan Mallery and Rachel Gibson, Molly O'Keefe's sizzling series cranks up the tension as a bad boy rides into town on his motorcycle—and teaches the girl next door to lose control when it comes to desire. After years of running, Wyatt Svenson has now parked himself in Bishop, Arkansas, trying to do the right thing and parent a son he didn't even know he had until recently. Over six feet tall and packed with muscles and power, Ty likes to get his hands dirty, fixing his motorcycle at night and keeping his mind away from the mistakes he's made. Then his pretty neighbor shows up on his driveway, doesn't bother to introduce herself, and complains about the noise. First impression? She should loosen up. Funny that she turns out to be his son's elementary school art teacher—and the only one willing to help his troubled boy. Ty needs her. In more ways than one. Though Shelby Monroe is safe in her structured life, she is drawn to Ty's bad-boy edge and rugged sexuality. What if she just lets it all go: her worries about her mother, her fear of heartbreak, and her tight self control? What if she grabs Ty and takes a ride on the wild side? "What if" becomes reality—intense, exhilarating . . . and addictive. But Tv wants more than a secret affair. He wants it all with Shelby. But will she take a chance and open her heart? Ty is determined to convince Shelby to take the biggest risk of her life: on him. Praise for Between the Sheets "Phenomenal . . . The story is deep, complex, and rich, with emotional tones of hope, loss, regret, pain, and so many flavors of love."—Publishers Weekly (starred review) "The characters are genuine, their stories are authentic and there is a rawness of emotion that is completely unexpected. The chemistry Ty and Shelby share is electric and their sex scenes are sizzling on a whole new level. This is a fantastic read that surprises and thoroughly delights."—RT Book Reviews (4-1/2 stars, Top Pick) "Dark, edgy, and emotionally turbulent, Between the Sheets is a . . . modern-day romance that speaks of second chances, love, heartbreak, redemption, and hope."—Smexy Books "Once again, Molly O'Keefe explodes the traditional trope and creates characters that breathe. . . . Between the Sheets did what great books should do and let me live beside these people of Bishop and come to care about them. A lot."—The Best Reviews "An intense, heartbreaking and poignant novel that is also insanely hot and incredibly passionate . . . another powerful novel of love and healing by Molly O'Keefe that old and new fans of the Boys of Bishop series do not want to miss."—Book Reviews & More by Kathy

business card mary kay: Windfall Erika Bolstad, 2023-01-17 Beneath the windswept North Dakota plains, riches await... At first, Erika Bolstad knew only one thing about her great-grandmother, Anna: she was a homesteader on the North Dakota prairies in the early 1900s before her husband committed her to an asylum under mysterious circumstances. As Erika's mother was dying, she revealed more. Their family still owned the mineral rights to Anna's land—and oil companies were interested in the black gold beneath the prairies. Their family, Erika learned, could get rich thanks to the legacy of a woman nearly lost to history. Anna left no letters or journals, and very few photographs of her had survived. But Erika was drawn to the young woman who never walked free of the asylum that imprisoned her. As a journalist well versed in the effects of fossil fuels on climate change, Erika felt the dissonance of what she knew and the barely-acknowledged whisper that had followed her family across the Great Plains for generations: we could be rich. Desperate to learn more about her great-grandmother and the oil industry that changed the face of the American West forever, Erika set out for North Dakota to unearth what she could of the past. What she discovers is a land of boom-and-bust cycles and families trying their best to eke out a living in an unforgiving landscape, bringing to life the ever-present American question: What does it mean to be

business card mary kay: *Amelia's Gift* Debra John, 2011-12-06 Amelias Gift is a captivating story from the heart, based on true events in the life of author Debra John. An inspirational love story on many levels, it portrays the life of Lisa Marie Anderson. An ever-smiling optimist who never misses a meal, she is the daughter of World War II and Korean combat veteran Edward Anderson and loving mother and housewife Amelia. The fourth of six children, Lisa relies on her positive outlook and sense of humor to cope with a father who abuses alcohol. When she later marries a man who also turns to alcohol after twenty years of marriage, her patience and humor are eventually overshadowed. Lisas life becomes entangled yet hopeful with a spirit-guided message from her mother, ballroom dancing, Caribbean cruising, and Alex, a guy who cant seem to find the right wristwatch.

**business card mary kay: Statement of Disbursements of the House** United States. Congress. House, 1996 Covers receipts and expenditures of appropriations and other funds.

**business card mary kay: Ask Me About Mary Kay** Jackie Brown, 2011-12-06 The super success story of a secretary rising to the top of a cosmetic company by using innovative marketing & recruiting techniques.

**business card mary kay:** How to Get, Build & Keep Your Clientele Mary Carver-Goldring, Stella Carver, 2015-06-15 This is the guide booklet youve been waiting for to help you get on the right track to beauty service success. Mary Carver Goldring is a successful senior cosmetologist and salon owner for more than forty-five years, and she is sharing her tricks of the trade with you.

business card mary kay: Top Sellers Tell... Moehr & Associates, 2006-04 Take charge of your direct sales career and learn what it takes to reach the top levels in this industry. Top Sellers Tell. is an insightful and candid look into the world of some of the top direct sales professionals in the U.S. and Canada. With personal interviews they reveal: Strategies for growth Mistakes they've made along the way What they have learned Advice on building and managing a team Top tips for sales, booking, recruiting and inventory How to stay motivated Suggestions for profitable sales parties What you must do to have a thriving career How they achieved big success! Whether you are new to direct sales or a seasoned professional with a growing team, Top Sellers Tell. can give you the vision to take your career to the next level. Also included are marketing and referral tips, goal-setting programs, simple business plan ideas and more! Moehr & Associates are marketing specialists in the field of direct sales. Their personal consulting service plus books and newsletters offer powerful marketing assistance and simple, efficient growth programs for the motivated professional.

**business card mary kay:** Miracle Moments Phil Freeman, 2016-06-24 The Miracle Moments began when an evangelist from South Africa pointed his finger at the author and shouted: You! Stand over there with the ministers! This is the story of a familys captivating adventures with God, as He heals the sick, the blind, the deafgiving hope, love, and salvation to the needy and the despairing. Discover how they learn to hear from God, follow Him, and share their faith. Their simple trust in God is rewarded repeatedly with Gods Miracle Moments. Their needs are met, their assignments are clarified, and their Biblical message is confirmed with Gods power. Gods Miracle Moments are available for believers today!

business card mary kay: Heart Trouble Mary Kay Andrews, 2009-10-13 "Truly exciting...[Andrews] has moved into the winner's circle with Heart Trouble." — St. Louis Post-Dispatch The fifth installment of this popular series sends cleaning lady/sleuth Callahan Garrity after the killer of the most hated woman in Atlanta. Former cop, currently co-owner of the House Mouse housecleaning service, and freelance p.i., Callahan Garrity raises eyebrows when she accepts an assignment from the most hated person in Atlanta — a wealthy white socialite who killed a young Black girl in a drunken hit-and-run and was punished with no more than a slap on the wrist. Even Callahan's "Mice" are grumbling. But when a roadside murder turns up the heat on the racial tensions that have been simmering dangerously since Whitney Albright Dobbs received her laughably light sentence, Callahan realizes she'll have to pull out all the stops to trap a mean, mad killer — for the sake of justice and a city that's threatening to explode.

business card mary kay: High Yella Steve Majors, 2021-10-15 They called him "pale faced or mixed race." They called him "light, bright, almost white." But most of the time his family called him "high yella." Steve Majors was the white passing, youngest son growing up in an all-Black family that struggled with poverty, abuse, and generational trauma. High Yella is the poignant account of how he tried to leave his troubled childhood and family behind to create a new identity, only to discover he ultimately needed to return home to truly find himself. And after he and his husband adopt two Black daughters, he must set them on their own path to finding their place in the world by understanding the importance of where they come from. In his remarkable and moving memoir, Majors gathers the shards of a broken past to piece together a portrait of a man on an extraordinary journey toward Blackness, queerness, and parenthood. High Yella delivers its hard-won lessons on love, life, and family with exceptional grace.

**business card mary kay:** Second Chance Trenia D. Coleman, 2009-05-16 Trenia Hill Coleman is an author from Northern Virginia. In The Shadows is Trenias fourth novel. Trenia lived in Dubberly, Louisiana and attended Ringgold High School in Ringgold, Louisiana before joining the military. Trenia attended Grambling State University, and is a graduate of Central Texas College in Killeen, Texas, and Faulkner University in Montgomery, Alabama. She is currently serving in the United States Army and lives with her husband and children.

**business card mary kay:** The 29% Solution Ivan R. Misner, Michelle R. Donovan, 2008 A guide to improving networking skills provides a self-assessment test and fifty-two weeks of exercises that assist in all aspects of networking.

business card mary kay: Red Helmet Homer Hickam, 2008-11-11 Can their love survive the difference in their circumstances? Song Hawkins is a beautiful, tough, but lonely New York City businesswoman who thinks she's met the man of her dreams in Cable Jordan, the superintendent of a West Virginia coal mine. But soon after they impulsively marry, Song realizes they're in big trouble. She can't imagine life outside of New York, and Cable has no intention of leaving his beloved town of Highcoal. Song's visit to the little mining community only makes things worse. It looks like the marriage is over. But in a shocking turn of events, Song realizes it's up to her to put on the red helmet of the new coal miner and descend into the deep darkness. There she faces her greatest challenge with choices and courage that will forever impact the life of Cable and the entire town. Sweet and thoughtful contemporary read Stand-alone novel Book length: 86,000 words Includes discussion questions for book clubs

business card mary kay: In Her Bathrobe She Blogged Robin Amber Kilgore, 2008-02 There is so much going on in this book. One minute I'm laughing; the next minute I'm crying and then I'm steaming mad at some fucktard I don't even know. When's the follow-up coming out?! - T. Caraway, Age 22, Chicago, IL @ Kilgore really makes me want to think twice about quitting my job at the record store and heading to LA like I have always dreamed, yet she makes it seem like so much fun! And I can't date her cuz she'll write about all the stupid things I do. - J. Garner, Age 25, Tokepa, KS @ Just tell me now, is there anything in your book that would make me have to apologize to anyone or pick and move in the middle of the night? - P. Buenger, Pasadena, Texas (Robin's Mother) @ You used cuss words in your book?! Well, that's not very cultured...There went your shot on Oprah! - M. Nowak, Pasadena, TX (Robin's Grandmother) @ Emotional. Raw. Thought provoking. Buy this book and put it by the toilet or in your overnight bag. It's a guilty pleasure.

business card mary kay: Marketing Aesthetics Alex Simonson, Bernd H. Schmitt, 1997-08-30 There is no way to mistake the ubiquitous trademarked Coca-Cola bottle, or the stylish ads for Absolut Vodka with any of their competitors. How have these companies created this irresistible appeal for their brands? How have they sustained a competitive edge through aesthetics? Bernd Schmitt and Alex Simonson, two leading experts in the emerging field of identity management, offer clear guidelines for harnessing a company's total aesthetic output -- its look and feel -- to provide a vital competitive advantage. Going beyond standard traditional approaches on branding, this fascinating book is the first to combine branding, identity, and image and to show how aesthetics can be managed through logos, brochures, packages, and advertisements, as well as sounds, scents,

and lighting, to sell the memorable experience. The authors explore what makes a corporate or brand identity irresistible, what styles and themes are crucial for different contexts, and what meanings certain visual symbols convey. Any person in any organization in any industry can benefit from employing the tools of marketing aesthetics. Schmitt and Simonson describe how a firm can use these tools strategically to create a variety of sensory experiences that will (1) ensure customer satisfaction and loyalty; (2) sustain lasting customer impressions about a brand's or organization's special personality; (3) permit premium pricing; (4) provide legal trade dress protection from competitive attacks; (5) lower costs and raise productivity; and (6) most importantly, create irresistible appeal. The authors show how to manage identity globally and how to develop aesthetically pleasing retail spaces and environments. They also address the newly emergent topic of how to manage corporate and brand identity on the Internet. Supporting their thesis with numerous real-world success stories such as Absolut Vodka, Nike, the Gap, Cathay Pacific Airlines, Starbucks, the New Beetle Website, and Lego, the authors explain how actual companies have developed, refined, and maintained distinct corporate identities that set them apart from competitors.

business card mary kay: Happy Never After Mary Kay Andrews, 2009-10-13 "Callahan and her cohort of continuing characters...are great company...If Happy Never After were a song, we'd be dancing in the streets." — San Jose Mercury News In the fourth installment of Andrews's acclaimed series about Callahan Garrity, Atlanta's most inquisitive cleaning lady, she sets out to prove the innocence of a rock idol of her childhood. Callahan Garrity is a former Atlanta cop, a part-time sleuth and full-time owner of House Mouse, a cleaning service that tidies up after Atlanta's elite. She and her coterie of devoted helpers can ransack a house for clues faster than it takes a fingerprint to set. Callahan needs all the help she can get trying to keep Rita Fontaine, a washed-up 1960s teenage rock star, out of jail. It's nothing less than murder when Stu Hightower, the vain, temperamental president of a thriving Atlanta recording company, is found dead in the designer den of his posh home. His only companions are the slug in his heart and Rita, dead-drunk and looking guilty. Callahan believes in Rita's innocence because, after all, Hightower had made more enemies than records in his career. But discovering who hated him enough to kill him could send her floating down a river of lost dreams without a paddle.

**business card mary kay: Baby Anger** Peter Hedges, 1999 THE STORY: Bringing up baby takes on new meaning for a successful young couple who start living their lives through their baby boy when he is cast in an award-winning commercial--as a girl! Their lives are turned upside down and the spoils of succ

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